



58326, Gyoyuk-gil, Naju-si, Jeollanam-do 1566-1114 www.kocca.kr | sns.kocca.kr 한국콘텐츠진흥원 KOREA CREATIVE CONTENT AGENCY



Korea Creative Content Agency (KOCCA) supports production, planning, creation, distribution, overseas expansion, business growth, training, R&D, policy financing, and policy study of many different genres, including broadcasting, video game, music, fashion, animation, character, comics, IP, new technology convergence content.

KOCCA is dedicated to promote the welfare of the people by turning Korea into a major player in the content industry worldwide.

KOCCA plans to systemically and strategically support the industrial infrastructures by closely working with stakeholders, relevant organizations, and local promotion centers.

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 Future Growth of Content Business
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Strategies of

Operations

/ Embracing growth

2030 Goals

- Support achieving KRW 2 trillion in exports and sales, grant loans and investment of KRW 140 billion
- Fund KRW 60 billion for commercialization of R&D projects, create 50k new jobs (cumulative)
- Best rating in customer satisfaction, best rating in safety evaluation

Strategic Direction



Expanding the Foundation for Future Growth of Content Business

Securing the Sustainable Management System



1 Customized support for production companies



5 Support new business areas based on technology



9 Innovate managerial and business structure



2 Support globalization of K-content



convergence

ture

10 Internalize ethical and human-centric management



3 Support startups at every stage



7 Build locally driven industrial ecosystems



11 Improve workplace safety



4 Promote policy financing centered on value



8 Strengthen the efficiency of content business policies



12 Spread the culture of mutual growth

Strategies of Driving ESG

ESG Management Vision

Become an organization dedicated to driving the sustainable growth of content business

Stakeholders

Category

Staff / Content companies / partner companies / partner organizations / Local citizens

G

Trusted organization

Direction

Objectives

(by 2025)

Leader of carbon neutrality in content industry

Environmental

Create 10 eco-friendly production&service guides (+a), Apply eco-friendly guides to 30% of support projects, Reduce green-house gases

emitted by organizations by 40%

Create an environment in which all participants can mutually grow

Inclusive society

Grant KRW 100 billion for geographically balanced development of content, Become an organization promoting mutual growth, Achieve zero safety accidents Establish ourselves as an organization trusted by people

Reach the highest tier in customer satisfaction,
Achieve zero corruption in contracts and hiring,
Reach the highest tier in information disclosure evaluation

Environmental

- 1-1 Develop and distribute eco-friendly production&service guide for each content genre
- 1-2 Find and promote new support projects incorporating eco-friendly values
- 1-3 Establish eco-friendly management practices and culture in organizations

Social

2-1 Support improvement of human rights, working environment, and safety at work for content business

Strategic Goals per Division

- 2-2 Expand support for geographically balanced development of content and build a more solid partnership with major local organizations
- 2-3 Drive and expand joint businesses between leading companies-SMBs, KOCCA-partners, and local communities
- 2-4 Strengthen support for content diversity, spreading our value globally
- 2-5 Create a safe and happy workplace for all staff members

Governance

- **3-1** Establish an independent audit system and clean business practices based on integrity and work ethics
- 3-2 Enhance the system of assessing and announcing non-financial business performances

Advancement of Management Foundation

Advance the enforcement / monitoring system

Enhance the sharing and reporting of driven performance

Internalize and spread outward

KOCCA

Major Support Activities



The Roundup

- Proven as an excellent IP in 2020 by content evaluation Recommended to invest (B.A. Entertainment)
- · Promoted investment through the first high-value asset fund
- Box office sales: KRW 131.3 billion, tickets sold: 12.7 million



Squid Game

- Provided filming locations for the drama (Studio Cube) in 2020
- · The most watched Netflix drama in all countries



Bigfoot Family

- Received support as a domestically produced animation in 2022 (Campfire Aniworks)
- Broadcasted on EBS in August, 2022 and season 2 is already scheduled
- · License contracted with Yarun Toys of China for licensed toys
- Attracted KRW 5 billion external investment (Jan 2023)



Extraordinary Attorney Woo

- · Participated as a mentee (writer Ji-won Moon) in Content Creative Talent Partner Business 2013
- The most watched non-English show for 7 consecutive weeks on Netflix
- Estimated to have created an economic impact approximately worth KRW 1 trillion





KartRider: Drift

- Supported content IP licensing for Samjin International Co., Ltd. in 2022
- · Manufactured RC cars and mini karts of KartRider: Drift
- Distributed through major domestic distributors (e-Mart, Lotte Mart, Home Plus, etc.)



Arte Museum

- New Technology Convergence Content Production Grant recipient (District) from 2020 to 2022
- Provided support for Overseas New Technology Convergence Content Exhibition from 2021 to 2022
- · Gross: KRW 2.56 billion, viewers: Approx. 1.88 million



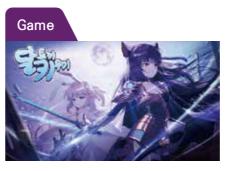
Reborn Rich

- Received broadcast video content production support (RaemongRaein) in 2022
- TV viewing rate: 26.9%, the most watched drama in 2022
- · Simultaneously released on Netflix, Disney+, and Viu
- · Serviced in 170 countries worldwide, including Asia, Middle East, North and South America



The Owl

- The Owl Boy, written by Bo-hyun Kim, won the runner-up prize in 2013 Korea Story Contest
- The most watched movie for three consecutive weekends by box office sales, achieving 3.32 million cumulative viewers
- Provided filming locations for the movie by Studio Cube



Idle Moon Rabbit

- · Applied for GSP Plus in the first half of 2022 (Able Games Co., Ltd.)
- Globally released on May 2022, netted an overseas sales worth KRW 9.9 billion
- Received the excellent startup award in Korea Game Award 2022



UI:kin

- Participated in Concept Korea New York 2022 S/S as one of the
- Received the Best Designer award in Korea Designer Fashion Awards 2022
- · Achieved 78% eco-friendliness for new collections

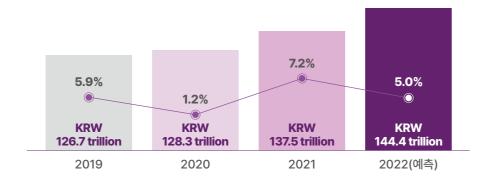
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Content Business Size in Numbers

— YoY rate of change

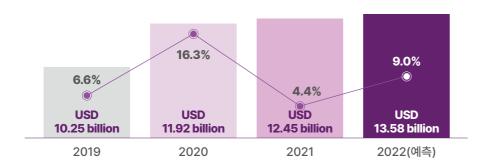


Content Business Revenue



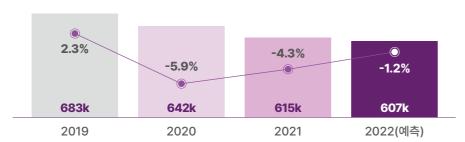


Content Product Exports





Workers in **Content Industry**



Source: final figures, 2019-2021 (State of Content Industry in 2021 by Ministry of Culture, Sports and Tourism) Estimates for 2022 (applied average yearly growth rate from 2017 to 2021)

Improving the Competitiveness of **Content Companies**

- Customized support for production companies
- Supporting Globalization of K-content
- Supporting Startups at Every Stage
- Promote Policy Financing Centered on Value

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Customized Support for Production Companies

Drive customized support and distribution projects considering the nature of content in each category.

Supporting Production for Key Genres



Game

Support the production of mobile, PC, console, arcade, new technology, serious games, etc.



Broadcasting

Support OTT specialization, broadcast video, new media, broadcast format, international joint production, etc.



Animation

Domestic, IP utilization, next generation, and independent animation production support



New Technology Convergence Content

Find and support commercializing new technology convergence content, build new technology infrastructure, support global expansion

MU:C@N

Music Fair

Seoul International

A global music market

to facilitate the global

expansion of K-pop



Find promising comics IP, support domestic and overseas business matching, host content IP exhibition, support building and managing overseas comics platform, support and promote webtoon companies



Find promising story IP, matchmake domestic and overseas businesses, train next generation story writers, host Korea Story Contest, manage Story Creation Factory, matchmake and support promising stories



Character

Support developing new character IP, support content IP licensing, etc.



Find new musicians (MUSE ON), ICT music content, online concert and video content, album production support, spatial projection type concert, help touring overseas and joining festivals



Fashion

Find new designers, develop prototypes, support sustainable fashion, support fashion content production, sponsor fashion and cultural exhibitions, participate in overseas events

Hosting Events in and out of the Country



Fashion Code

The largest fashion/cultural market in Asia, Introducing fashion as culture (held in March (F/W) and October (S/S))



Character Licensing Fair

Content Licensing Exhibition demonstrating competitive domestic characters



K-Content Expo

A comprehensive B2B and B2C event to support exporting domestic content (held in July, September, and November)



KNOCK

Content Pitching Platform One of the key content pitching

platforms attracting investors to promising domestic content (all year round)



BroadCast WorldWide

The largest content market in Asia to lead globalization of K-content



STARTUP

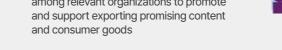
Startup CON

A global conference to help startups with competitive content to go global and promote content ecosystem



K-EXPO

A comprehensive joint Korean Wave event







Content IP Biz-Fair

A comprehensive business event to build an ecosystem including content IP businesses, media, and platforms



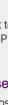
Game Levelup Showcase

An event to introduce and expose excellent indie games to users, and to gather player feedback on these games



Korean Popular Culture and Arts Awards

The largest government-sponsored awards to enhance the social status of pop culture and arts

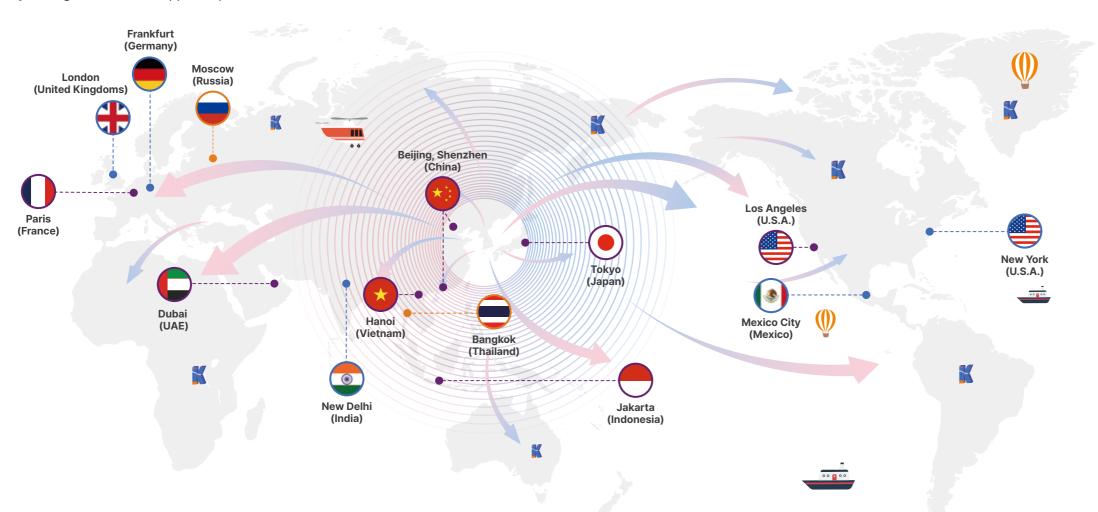


Diversified Support for Overseas Expansion **

KOCCA helps Korean content businesses going abroad to raise the value of K-content.

Operation of Business Centers Overseas

KOCCA operates overseas business centers and marketers at key strategic locations to support exports



Business Centers (8 Branches)

U.S.A. (Los Angeles), China (Beijing, Shenzhen), Japan (Tokyo),Europe (Paris), Indonesia (Jakarta), Vietnam (Hanoi), UAE (Dubai)

Marketers (2 Offices)

Russia (Moscow), Thailand (Bangkok)

* Becoming a Business Center in 2023

Newly scheduled (5 Branches)

U.S.A. (New York), Germany (Frankfurt), U.K. (London), Mexico (Mexico City), India (New Delhi)

Customized Support for Overseas Expansion



Content Export Support

- Operate WelCon (content export marketing platform), operate domestic and overseas business matchmaking agents, provide companies with customized in-depth overseas information, overseas expansion consulting service, foster content export experts
- Support global online platform expansion
- $\bullet \ \text{Support market joint-booth participation, pioneer new markets, support market participation}\\$

| Korean Wave-related Business Support and Intergovernmental Cooperation

- Co-host a Korean Wave exhibition with businesses and organizations related to the industry, Korean Wave marketing support, drive collaboration business with KOREA 360 (a permanent promotion center)
- Operate an intergovernmental channel, drive content/ODA businesses

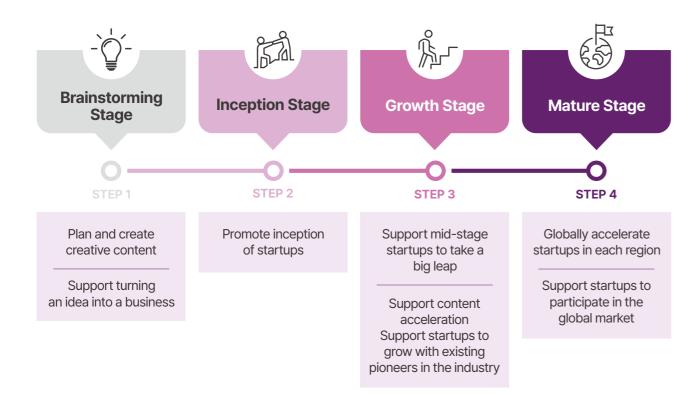
Business Centers
 Marketers
 Newly Scheduled

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Startup Support at Every Stage

Strengthen the ecosystem by supporting content startups in every growth step.

| Support at Every Growth Stage



Operation of Content Creator Inception Space



CKL Business Center

Operate workspace and production facilities for content startups



CKL Biz Center

Train content startups (ones registered to the center), provide business consulting services, support for HR and networking



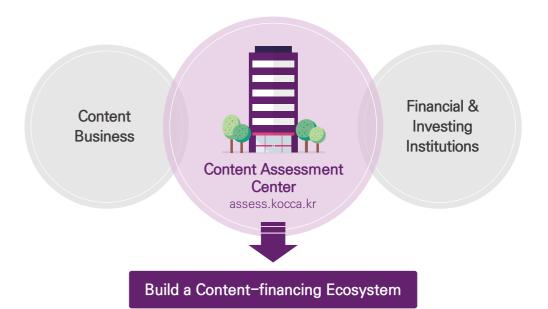
New Content Business Center

Assess and manage business performance of new technology-based content startups, provide customized acceleration, support promotion

Value-driven **Policy Financing**

Build an ecosystem that encourages lending and investment to content business.

Expand the Scope of Loans and Investments based on Content Value Assessment





Content Value Assessment

Assess the possibility of content to be commercialized (completion and success) recommend to investment companies and financial institutes



Content-specialized Warranty

Support warranty customized to content industry (planning, production, commercialization, IP, expanding overseas, new technology convergence)



Culture Industry Completion Warranty

Fund projects that have closed a contract with a distributor so that the production can be completed



Grant Loans of **Broadcasting Image Promotion Fund**

Grant loans to award winners in the broadcast genre

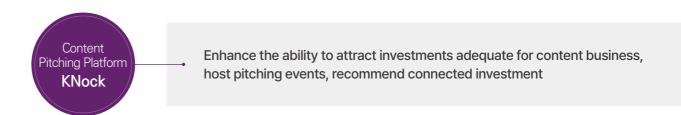


Secondary Preservation of Content

Improving the Competitiven

Help warranted companies in the cultural content area to pay off their interests

Investment-related Support for Promising Content



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Future Infrastructure of Content Business

- Support New Business Areas based on Technology
- Train Talents for Future Convergence
- Creation of Locally Driven Industry Ecosystem
- Enhanced Efficiency of Content Industry Policies

Technology-based **New Industry Support**

KOCCA helps enhancing national competitiveness by promoting new technology convergence content businesses.

Support for New Technology Convergence Content Industry Promotion



New Technology Convergence Content Production Support

Support new technology convergence content based on innovative technology and promising content



Metaverse-related **Production Support**

Provide support for the production of genre-based metaverse content, including game and animation



Global Expansion Support

Support businesses with new technology convergence content to participate in global market

Establishment of Infrastructure to Foster New Technology Convergence **Content Industry**



Operation of a Permanent **Exhibition Center in** Gwanghwamun Area (K-Culture Square)



Operation of Exhibitions inside Incheon International Airport, Targeting Domestic and International Tourists (Vivid Space)



Overseas Exhibition Center Utilizing New Technology Convergence Content

Supporting the Culture, Sports, and Tourism R&D Ecosystem in Every Stage

Establish governance and foundations for innovative growth by comprehensive R&D supports for content(culture), copyrights, sports and tourism.

Culture, Sports, and Tourism Technology Promotion Center

Consolidated content (culture), copyright, sports, and tourism R&D into a single auxiliary organization under KOCCA (Nov 2021) based on the policy of "one dedicated R&D organization per department"





Core Technology R&D (Contest with Specifications)

Improve competitiveness and develop new service models by supporting advanced mid- and long-term technology development based on the content (culture), copyright, sports, and tourism industry



Customized R&D for Industrial Site (Contest with No Specifications)

Promote the SMB industry by developing technology creaing ESG values, follow-up support for excellent projects and others



Local Innovation R&D

Promote local R&D ecosystem by vitalizing local public cultural spaces and content



R&D Training

Train dedicated core R&D personnel and field staff in arts, science, video game, and copyrights

Fostering **Future Convergence Talent**

Enhance industry competitiveness by training specialized talents who will lead content industry in the future.

Support of Convergence Creative Talents Training Based on New Technology

Creative Talents Tailored to the Field

- Support industry-university collaborated convergence project training
- Help young talents develop creativity and participate in the content industry
- · Train creative talents for a variety of genres for industry demand
- Develop the capabilities of workers by reflecting the changes in the industry environment and alleviate veducational gap

Talents Specialized in New Technology Convergence

- Train core talents who can plan and produce content and ability to utilize cutting-edge technologies
- · Manage project-based mid and long term new technology convergence training courses to prepare participants ready to work in the fields of metaverse, NFT, AI, digital human, and others.

Expanding the Foundation

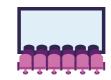


Operating Infrastructure of Content Training and Demonstration



Content Institute Campus

Operate infrastructure for training and educating convergence talents



Content Culture Square

Rent infrastructure for demonstrating convergence content



Game Institute

Offer hand-on training and operate infrastructure to foster talents in the video game industry

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Creation of Locally Driven **Industry Ecosystem**

Contribute to geographically balanced development and public appreciation of culture.

Comprehensive Management of **Key Local Organizations** Operate 16 key metropolitan organizations to support regionally driven growth von Art & Culture Founda of content industry

Establishment and Management of Locally Fostered Governance

- Establish localized growth strategies and find new policies for 16 key local sites
- · Build and support local support facilities for the growth of local content creators and businesses
- · Find and promote cooperative and collaborative business opportunities to create local content growth ecosystem

Promote Local Creative Startups

- Run 15 Content Korea Lab Business Centers to train and promote local content creators and startups
- · Build 2 content business support centers and operate 9 of them to help startups enter the market and survive in early stage
- · Help local content businesses increase revenue and create new jobs by supporting the growth of local businesses

Promote Local Video Game Industry

- Promote local video game business by building and supporting a global game center for each of the 11 regions
- · Continuously yield success cases by supporting local video game businesses to produce, distribute, and expand overseas
- · Expand the e-sports industry base by building regional e-sports stadiums and supporting their operation

Promotion of Local Content

- · Support creating and commercializing localized content based on unique regional culture and materials
- Find and foster local musicians by operating 17 regional music creation centers
- · Host and support Community Character Award to vitalize iconic local characters

Enhanced Efficiency of Content Industry Policies

Establish policies and strategies to pro-actively respond to upcoming changes and risks based on future trends in the content industry.



Respond to Current Policies and Establish Mid and Long-term Plans

- · Provide fundamental data to establish policies and analyze current agenda in-depth
- Research mid- and long-term development direction to respond to rapidly changing content industry and its environment



Policy Research and Factual Survey per Functional Genre

- · Find key issues in each functional genre and conduct policy research
- Analyze trend and conduct survey targeting the content industry



Publish of White Papers

- · Publish white papers for each genre (broadcasting image, video game, music, animation, character, and comics)
- Release a periodic publication featuring new issues and trends in the content industry



Discovery and Promotion of Policy-level Projects

- · Host seminars and forums related to the major issues and policies of the content industry (seminars for the settlements and projections of the content industry, content industry forums, etc.)
- · Operate a policy discussion network for collecting comments from the field and planning policies

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Securing the Sustainable Management System

Establishment of Sustainable Management System

KOCCA will make itself sustainable by establishing an ESG management system reflecting the characteristics of the content industry and internalizing ethical and human-centric business practices

Innovation of **Business-Operating** Structure



Establishment of ESG Management

Realize corporate citizenship and achieve sustainable management by firmly establishing an ESG management system reflecting the characteristics of the organization and content industry



Enhanced Organization Management Efficiency

Enhance organizations by realigning functional businesses based on the analysis of internal and external environmental changes, making stakeholders participate, and utilizing innovative technologies

Internalization of Ethical And Human-centric **Business Practices**



Internalization of Ethical And Human-centric **Business Practices**

Advance ethical and human-centric business practices and improve integrity by conducting human rights impact assessments and establishing



Protect Human Rights for The Content Industry

Find ethical and human-centric policies and foster inclusive corporate culture by assuring gender equality, protecting minority and labor rights

Internalization of Ethical And Human-centric Business Practices



Content Process Coexistence Center

Support counseling and consulting to maintain fair trade within the content industry



Content Gender Equality Center(BORA)

Support counseling and training to foster gender equality in the content industry



Pop Culture and Arts Support Center

Help companies to register in pop culture and arts business, and provide training, legal advice and mental health consultation



Content Dispute Resolution Committee

Support dispute mediation to enable fair trade and distribution within the content industry and protect users

Establishment of Sustainable Management System

Exert efforts to maintain sustainable growth by enhancing workplace safety and spreading mutual growth culture





Advanced System Driving Mutual Growth

Establish the system driving mutual growth to further expand the partnership with content business partners and local communities



Enhanced Support for Fair Trade and Mutual Growth of SMB

Demote unfair practices within the content industry, promote fair trade, and support mutual growth practices



Improved Internalization of Mutual Growth Culture

Spread mutual growth culture by providing training and supporting partners

Operation of Social Value Creation Center (Yeoksam)

Comprehensively manage ESG values including improving working conditions of content industry workers, protecting human rights and minorities

Operation of Civil Affairs Center

Content Support Center (leum)

Spread of Mutual

Growth Culture

(1566-1114)

Support resolving issues arising out of planning, production, and distribution of content

Business Growth Response Center

Support resolving civil complaints related to regulations bound on content business

Information Disclosure Claim Portal

(www.open.go.kr)

Work closely with information disclosure officer and business departments by establishing a cooperation system

The Voice of the People

Quickly process civil complaints by automatically routing content-related disputes to the relevant dispute mediation committee through online system

Exemplary **ESG Performance &** Management Case





Support of Content Production that Promotes Eco-friendliness

Support production of functional games such as Forest Island and Plant World. publish Earth Body Scrub Towel Accident, a children's story featuring eco-friendliness, created by an elementary school student, etc.



Support of Sustainable **Fashion Production**

Support eco-friendly fashion brands, 58% sales growth in 2021, successfully commercialized in 2022





Creation of Sustainable Jobs

Signed an MOU for finding and supporting jobs in the online content industry with the "Future Jobs for the Young 2022" project, create new jobs in the video game industry through the Game Institute



Operation of ESG Academy

Improve ESG management awareness, share strategic approaches to achieve ESG performances





Announcement of Innovation Strategies Customized to the Content Industry

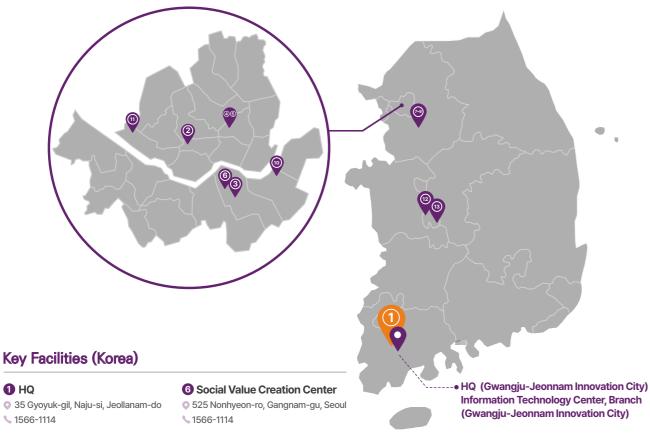
Improve assessment system to screen content businesses to support by overhauling organizational management and projects, increase the size of policy grants, allowing more participation of younger generations, etc.



Operation of Social Media for Public Communication

Improve public accessibility of KOCCA's information

Key Facilities of KOCCA



1 HQ

35 Gyoyuk-gil, Naju-si, Jeollanam-do **** 1566-1114

2 CKL Business Support Center

02-6441-3114

3 New Content Business **Support Center**

217 Yeoksam-ro, Gangnam-gu, Seoul **** 02-6291-7000

4 Content Institute Campus

© 66 Hoegi-ro, Dongdaemun-gu, Seoul **** 02-6310-0776

5 Content Culture Square

© 66 Hoegi-ro, Dongdaemun-gu, Seoul **** 02-6310-0776

Global Game Hub Center

o 40 Cheonggyecheon-ro, Jung-gu, Seoul o 54 Changeop-ro, Sujeong-gu, Seongnam-si, Gyeonggi-do **** 031-759-2092

8 Game Institute Campus

§ 54 Changeop-ro, Sujeong-gu, Seongnam-si, Gyeonggi-do **** 031-757-1500

9 Game Institute Campus 2

 815 Daewangpangyo-ro, Sujeong-gu, Seongnam-si, Gyeonggi-do **** 031-757-1500

10 KOCCA Music Studio

N-Art Hall, 424 Olympic-ro, Songpa-gu, Seoul

11 DMS

12 World Cup buk-ro 54-gil, Mapo-gu, Seoul ****02-300-5902

12 Studio Cube

480 Daedeok-daero, Yuseong-gu, Daejeon **** 042-719-6114

13 Culture, Sports, and Tourism Technology Center

\$\infty\$ 85 Jungang-ro, Jung-gu, Daejeon **** 1566-1114

Key facilities (Overseas)

Business Center in USA

 5509 Wilshire Blvd. Los Angeles, CA 90036 USA +971-4-582-6010

Business Center in Indonesia Business Center in Vietnam

KOCCA Indonesia Lotte Shopping Avenue, 3F, Jl. Prof. DR. Satrio, Kav 3-5, Kuningan Setiabudi Jakarta Selatan, DKI Jakarta 12940, Indonesia +62-21-252-3151

Business Center in Beijing

3rd Floor, Korea Center, No.1 Guanghua Xili, Guanghua Rd, Chaoyang District, Beijing, China, 100020 +86-10-6501-9951

Unit 6 10th Floor Charmvit Tower, 117 Tran Duy Hung Str., Cau Giay Dist., Hanoi, Vietnam +84-24-3202-2488

Business Center in Shenzhen Business Center in Japan

Room 2318, 23F, Ying Feng Zhong Xin, No. 3378, Binhai Avenue, Yuehai Street, Nanshan District, Shenzhen, China, 518000 +86-15013754010

Business Center in UAE

Office 1501 Aurora Tower Dubai Media City, Dubai, UAE **+971-4-582-6010**

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Marketer in Thailand Unit 3065 Level 30 Bhirai Tower at EmQuartier, 689 Sukhumvit Road(Soi 35), Klongtan Nuea, Vadhana, Bangkok, 10110, Thailand **** +66-02-651-0165~8

Business Center in Europe

O Centre Culturel Coreen A Paris 20 rue la Boetie, 75008 Paris, France +33-1-42-93-02-83

Marketer in Russia

 Cultural Center of the Embassy of the Republic of korea 24 Arbat Street, Moscow, 119002 +7-968-943-4571

Key websites

- ① KOCCA: www.kocca.kr
- ② KOCCA Social Media: sns.kocca.kr
- 3 Content Dispute Resolution Committee: www.kcdrc.kr
- 4 Content Gender Equality Center (BORA): bora.kocca.kr
- ⑤ Pop Culture and Arts Information System: ent.kocca.kr
- 6 Content Assessment Center: assess.kocca.kr
- Well-made K-Content: welcon.kocca.kr
- ® CKL Business Cente r: www.ckl.or.kr
- Storyum: www.storyum.kr
- (ii) EDUKOCCA: edu.kocca.kr

Official Social Media of KOCCA



YouTube



Instagram





Facebook

KOCCA

Publisher KOREA CREATIVE CONTENT AGENCY

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Planning / Production Communications & PR Team,

KOCCA

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